

# **Comparative Statics, Informativeness, and the Interval Dominance Order**

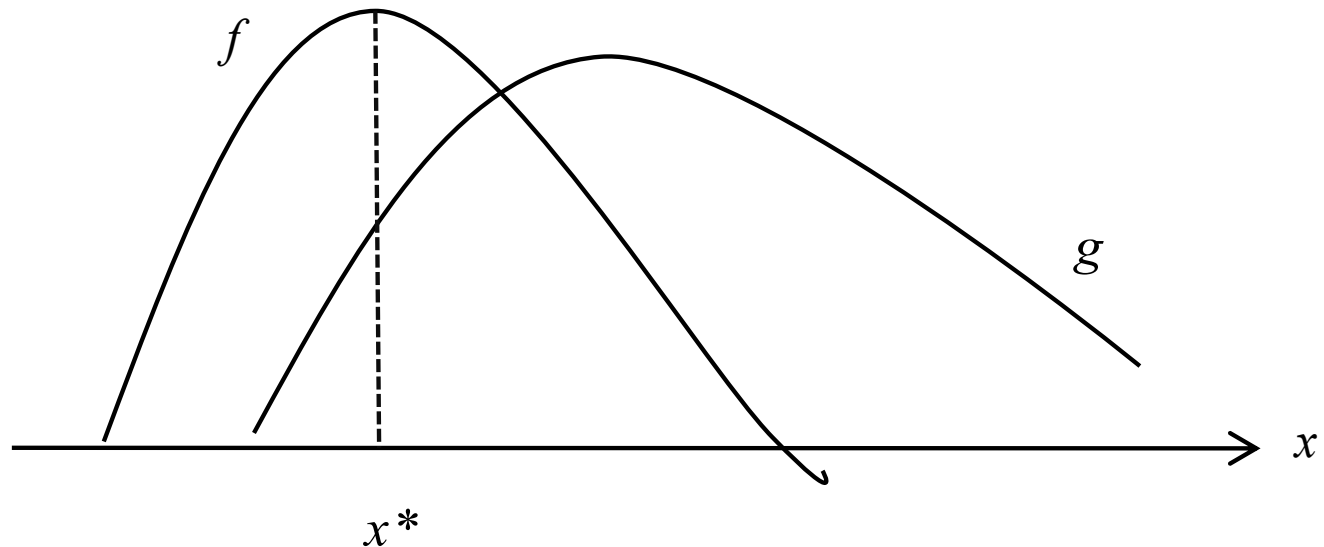
John Quah and Bruno Strulovici

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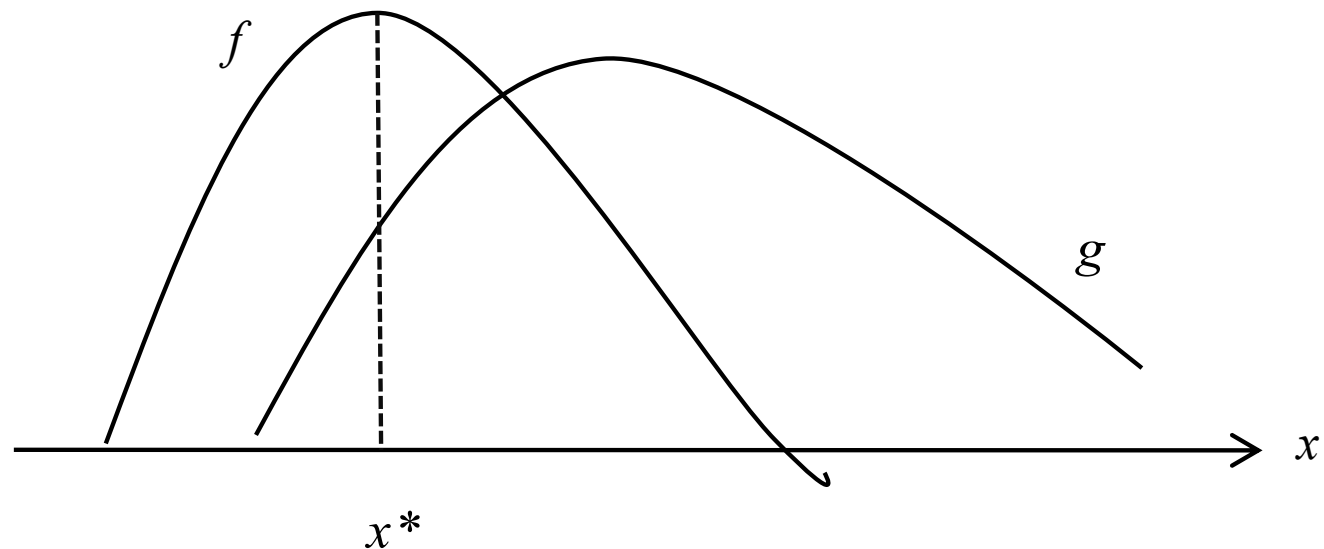


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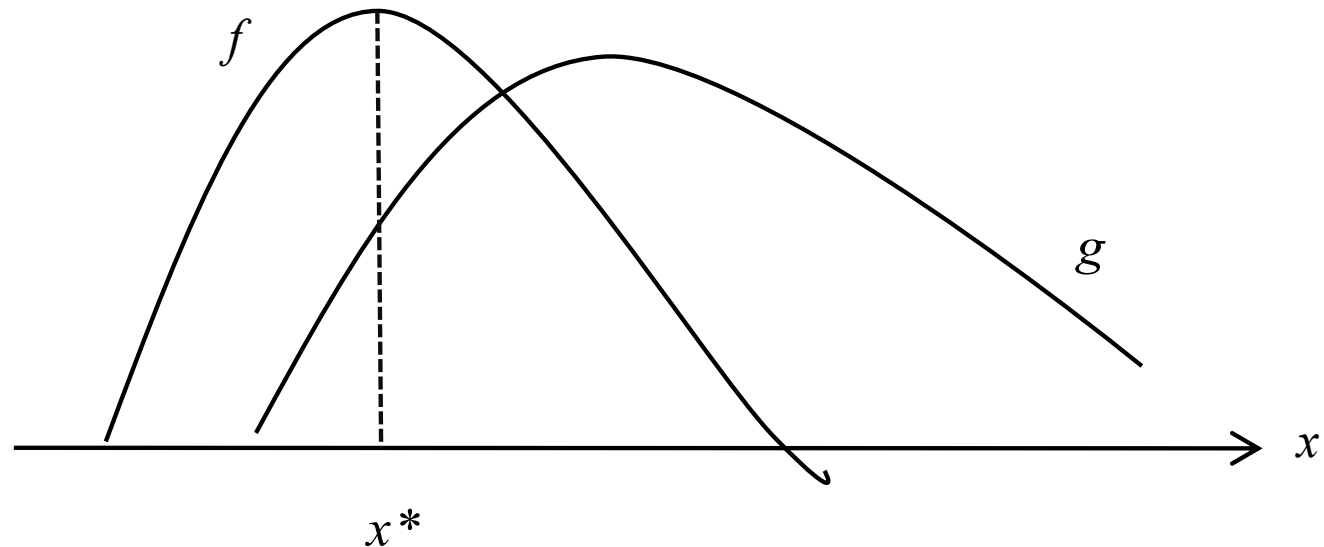


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Familiar argument: Since  $f$  is maximized at  $x^*$ ,  $f'(x^*) = 0$ . Use this to show that  $g'(x^*) > 0$ .

This criterion is valid if  $f$  and  $g$  are quasiconcave functions, but not generally.

# One-dimensional comparative statics

Consider two functions  $f, g : X \rightarrow R$ , with  $X \subseteq R$ .

$g$  dominates  $f$  by the **single crossing property** ( $g \succeq_{sc} f$ ) if for  $x^{**}$  and  $x^*$  with  $x^{**} > x^*$ , the following holds:

$$f(x^{**}) - f(x^*) \geq (>) 0 \Rightarrow g(x^{**}) - g(x^*) \geq (>) 0.$$

(Milgrom and Shannon (1994))

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$$f'(x) \geq (>) 0 \Rightarrow g'(x) \geq (>) 0.$$

The latter condition is useless when  $f$  and  $g$  are not quasiconcave.



# One-dimensional comparative statics

When either  $\operatorname{argmax}_{x \in X} f(x)$  or  $\operatorname{argmax}_{x \in X} g(x)$  is non-singleton, how can the sets be ordered?

Definition: Let  $S'$  and  $S''$  be subsets of  $R$ .

$S''$  dominates  $S'$  in the **strong set order** ( $S'' \geq S'$ ) if for  $x'' \in S''$  and  $x' \in S'$ ,

$$\max\{x'', x'\} \in S'' \quad \text{and} \quad \min\{x'', x'\} \in S'.$$

Example:  $\{3, 5, 6, 7\} \not\geq \{1, 4, 6\}$

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Example:  $\{3, 5, 6, 7\} \not\geq \{1, 4, 6\}$  but  $\{3, 4, 5, 6, 7\} \geq \{1, 3, 4, 5, 6\}$ .

Note: if  $S'' = \{x''\}$  and  $S' = \{x'\}$ , then  $x'' \geq x'$ .

More generally,

$$\sup S'' \geq \sup S' \text{ and } \inf S'' \geq \inf S'.$$

# The single crossing property

**Theorem:** Suppose  $f$  and  $g$  are real-valued functions defined on  $X \subseteq \mathbb{R}$  and  $g \succeq_{sc} f$ . Then  $\operatorname{argmax}_{x \in X} g(x) \geq \operatorname{argmax}_{x \in X} f(x)$ .

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**Proof:** Assume  $g \succeq_{sc} f$  such that  $x'' \in \operatorname{argmax}_{x \in X} f(x)$  and  $x' \in \operatorname{argmax}_{x \in X} g(x)$  with  $x'' > x'$ .

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# The single crossing property

Recall that  $g \succeq_{sc} f$  if for  $x^{**}$  and  $x^*$  with  $x^{**} > x^*$ , the following holds:

$$f(x^{**}) - f(x^*) \geq (>) 0 \Rightarrow g(x^{**}) - g(x^*) \geq (>) 0. \quad (1)$$

A simple **sufficient condition** for  $g \succeq_{sc} f$ :

there is scalar  $k > 0$  such that  $g'(x) \geq kf'(x)$ .

Clearly, this guarantees that

$$g(x^{**}) - g(x^*) \geq k [f(x^{**}) - f(x^*)]$$

and (1) follows.

# The single crossing property

**Simple Application:** Consider the standard portfolio problem:

Agent  $V$ 's utility function is  $V(x) = \int v((w - x)r + xs)h(s) ds$ ,

–  $r$  is the payoff of the riskless asset; the risky asset pays  $s$  in state  $s$ , with the distribution of  $s$  given by the density function  $h$

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Suppose Agent  $V$  is less risk averse than agent  $U$ ; i.e.,  $v$  has a smaller coefficient of risk aversion than  $u$ . Equivalently,

$\frac{v'(z)}{u'(z)}$  is increasing in  $z$ . This guarantees that

$$V'(x) \geq \frac{v'(wr)}{u'(wr)} U'(x).$$

So  $V \succeq_{sc} U$  and comparative statics follows.

A bit more general than usual proof because neither  $v$  nor  $u$  need to be concave.

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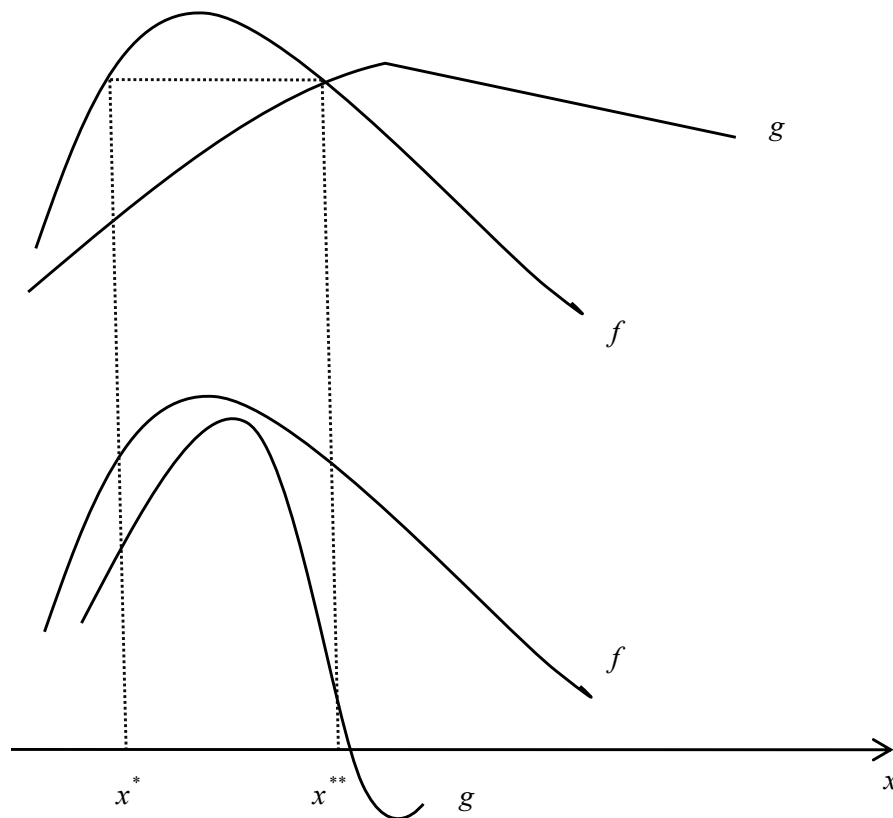
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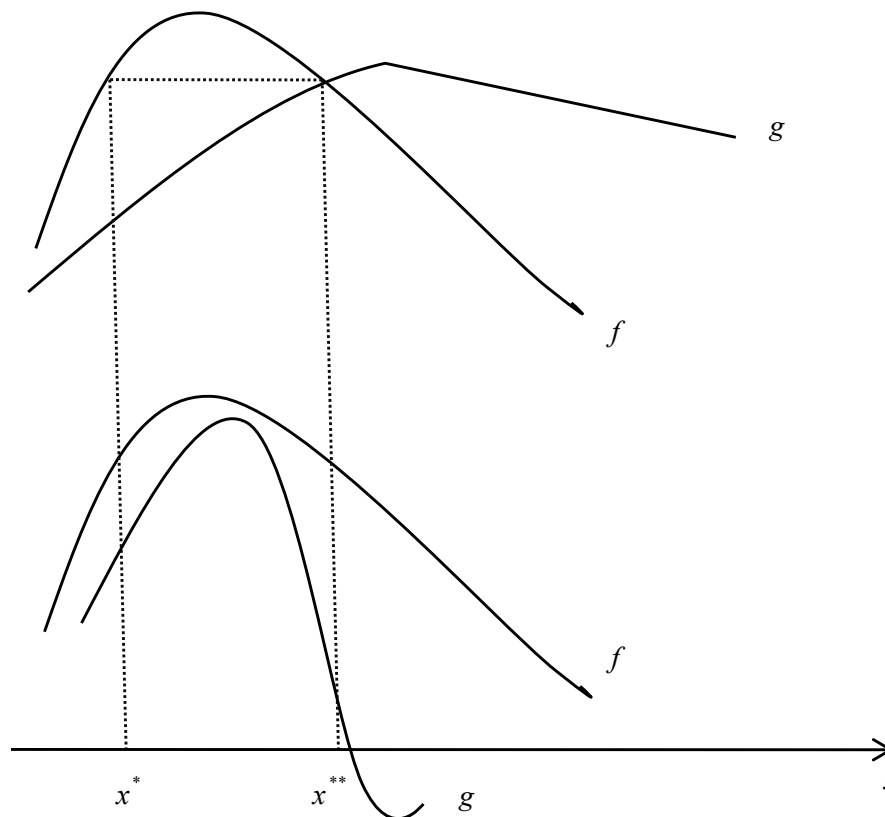
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$g \succeq_{sc} f$  in top picture but not the lower.

# The single crossing property

In both cases, the optimum has increased, but SCP captures just one of the two cases.

Motivation for the **Interval Dominance Order**:

to develop an ordering for functions that captures *both* situations.

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Let  $X \subseteq R$  and  $f, g : X \rightarrow R$ . Recall:  $g \succeq_{sc} f$  if, for any pair  $x^{**} > x^*$ , we have

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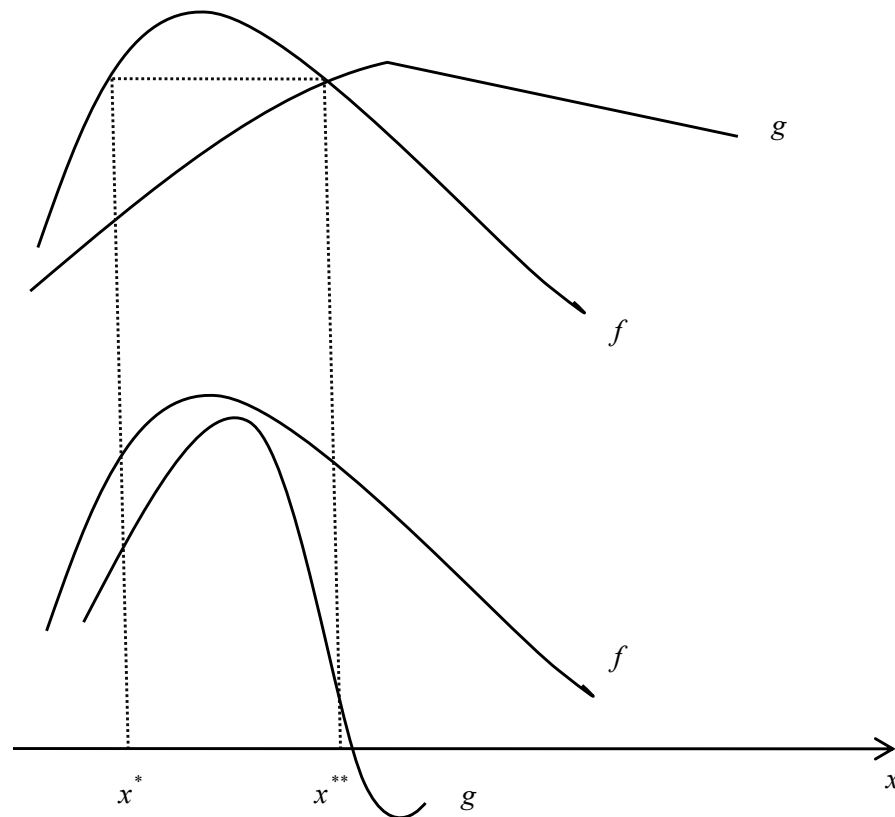
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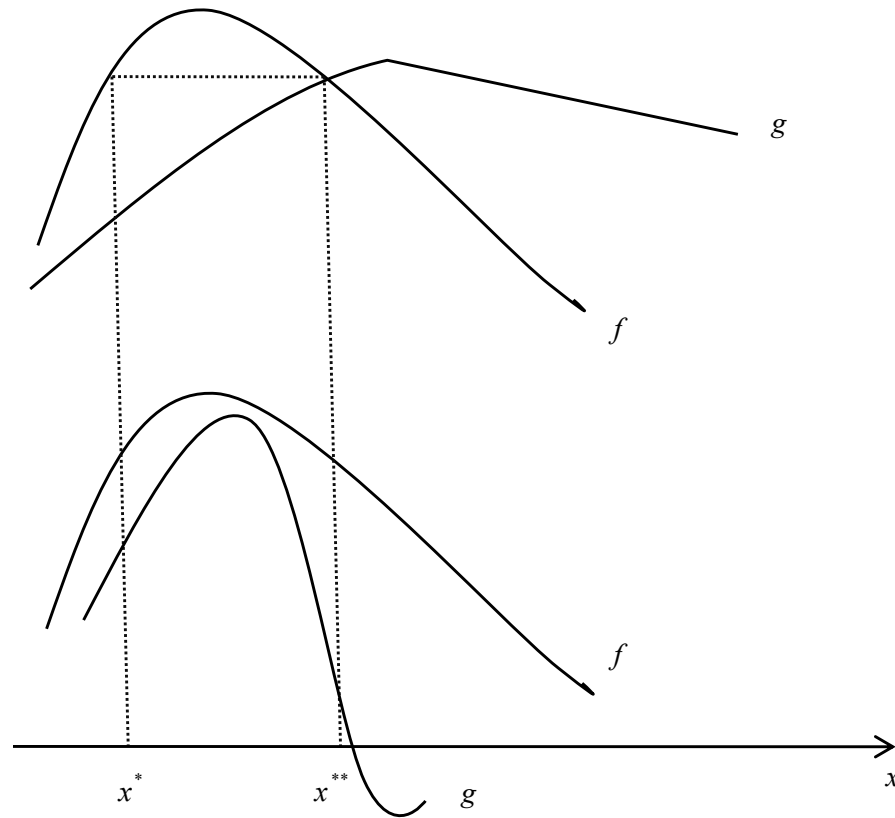
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$$f(x^{**}) - f(x^*) \geq (>) 0 \Rightarrow g(x^{**}) - g(x^*) \geq (>) 0. \quad (\star)$$


Notice that  $(\star)$  need not be applied to  $x^{**}$  and  $x^*$ .

# SCP and IDO

Both SCP and IDO are ordinal properties, i.e.,

if  $g \succeq_{sc} f$ , then  $h \circ f \succeq_{sc} l \circ f$ , where  $h$  and  $l$  are strictly increasing functions;

similarly,

if  $g \succeq_I f$ , then  $h \circ f \succeq_I l \circ f$ , where  $h$  and  $l$  are strictly increasing functions.



# The interval dominance order

**Theorem:** Suppose that  $f$  and  $g$  are real-valued functions defined on  $X \subset \mathbb{R}$  and  $g \succeq_I f$ . Then  $\operatorname{argmax}_{x \in X} g(x) \geq \operatorname{argmax}_{x \in X} f(x)$ .

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Theorem can be made sharper:

A subset  $I$  of  $X$  is called an **interval of  $X$**  if for any  $x'$  and  $x''$  in  $I$  and  $x$  in  $X$  such that  $x' < x < x''$ , we have  $x$  in  $I$ .

Note that  $X$  is always an interval of itself and  $X$  need not be an interval of  $\mathbb{R}$ .

Example: If  $X = \{1, 2, 3, 5, 6\}$ , then  $\{1, 2, \}$  and  $\{3, 5, 6\}$  are intervals of  $X$  but  $\{3, 6\}$  is not an interval of  $X$ .

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**Theorem:** Suppose that  $f$  and  $g$  are real-valued functions defined on  $X \subset \mathbb{R}$ .

Then  $g \succeq_I f$  if and only if

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Recall sufficient condition for  $g \succeq_{sc} f$ :

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**Sufficient condition** for  $g \succeq_I f$ :

there is a nondecreasing positive function  $\alpha$  such that

$$g'(x) \geq \alpha(x)f'(x).$$

# The interval dominance order

The **optimal stopping time problem**: at each moment in time, agent gains profit of  $\pi(t)$ , which can be positive or negative. If agent decides to stop at time  $x$ , the present value of his accumulated profit is

$$V_\delta(x) = \int_0^x e^{-\delta t} \pi(t) dt$$

where  $\delta > 0$  is the discount rate.

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How does optimal stopping time vary with discount rate?

Note that  $V'_\delta(x) = e^{-\delta x} \pi(x)$ . So

- (i) there are lots of turning points;
- (ii) turning points do not vary with the discount rate.

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**Proposition:** Suppose

$$V_{\delta}(x) = \int_0^x e^{-\delta t} \pi(t) dt.$$

If  $\delta > \bar{\delta} > 0$  then  $\operatorname{argmax}_{x \geq 0} V_{\bar{\delta}}(x) \geq \operatorname{argmax}_{x \geq 0} V_{\delta}(x)$ .

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**Proof:** We have

$$V'_{\bar{\delta}}(x) = e^{-\bar{\delta}x} \pi(x) = e^{(\delta - \bar{\delta})x} V'_\delta(x).$$

Note that the function  $\alpha(x) = e^{(\delta - \bar{\delta})x}$  is positive and increasing.

So  $V_{\bar{\delta}} \succeq_I V_\delta$ .

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# IDO with Uncertainty

Let  $\{u(\cdot, s)\}_{s \in S}$  be an IDO family of functions, i.e.,

$$u(\cdot, s'') \succeq_I u(\cdot, s') \text{ whenever } s'' > s'.$$

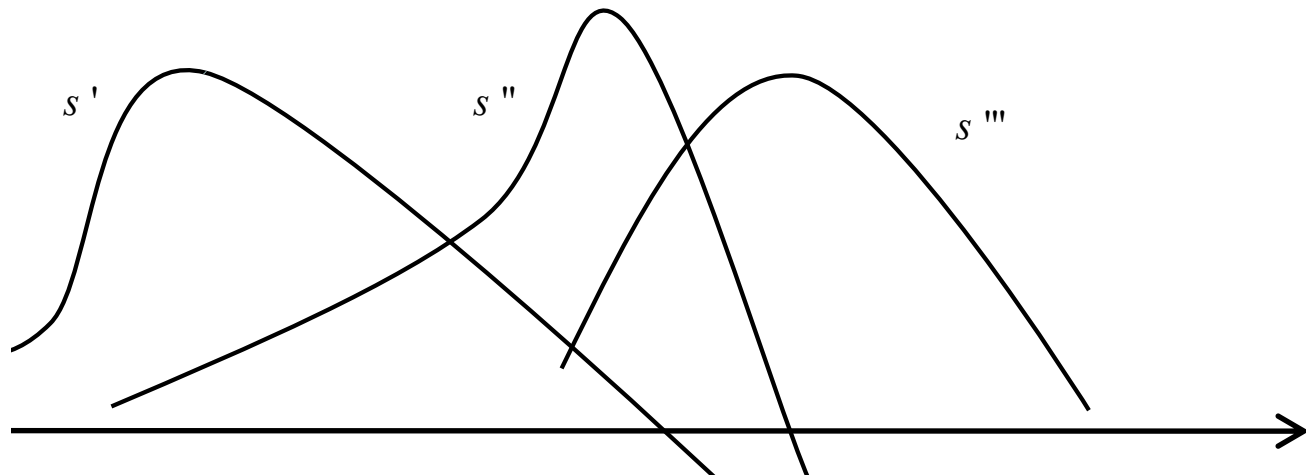
**Basic Example:** for every  $s$ ,  $u(\cdot, s)$  is quasiconcave (in  $x$ ) with  $\operatorname{argmax} u(x, s'') \geq \operatorname{argmax} u(x, s')$  for  $s'' > s'$ .

# IDO with Uncertainty

Let  $\{u(\cdot, s)\}_{s \in S}$  be an IDO family of functions, i.e.,

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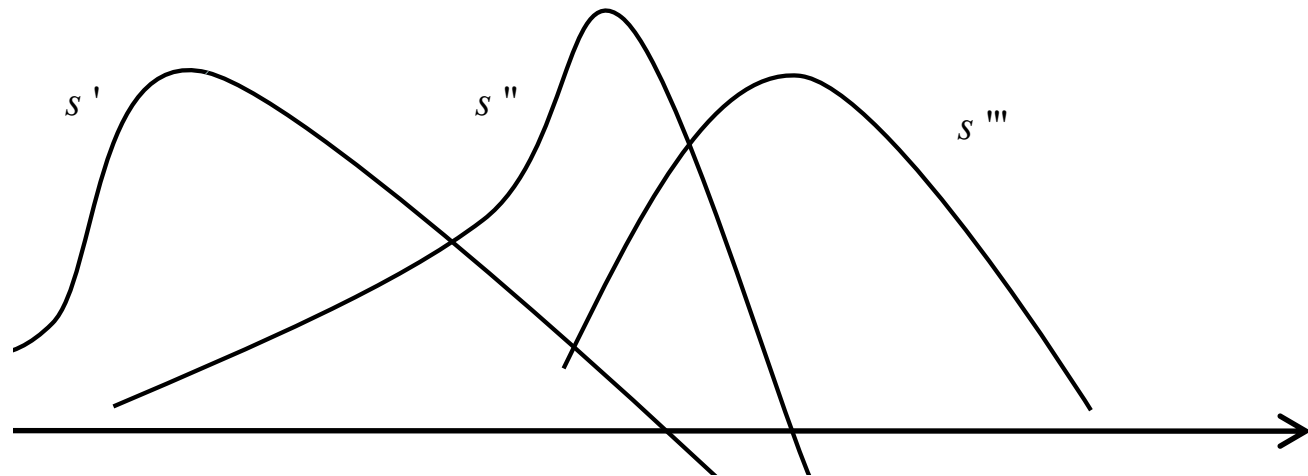


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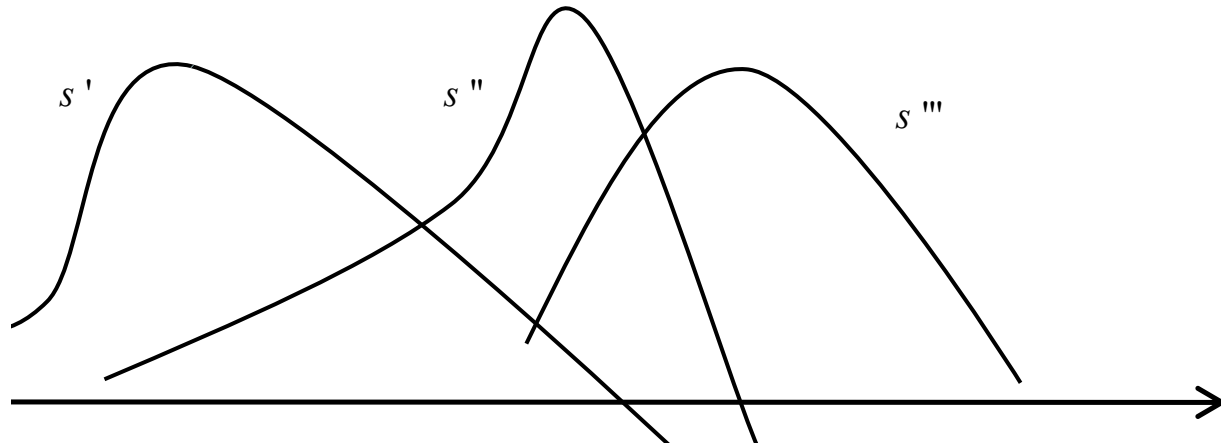
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We call this the **quasiconcave family with increasing peaks (QCIP)**.  
(Note: need not be an SCP family.)

# IDO with Uncertainty

Each  $s$  denotes a state of the world...



At each state  $s$  there is an optimal action, which increases with  $s$ . Agent chooses  $x$  under uncertainty, i.e., before  $s$  is realized. He maximizes

$$U(x) = \int_{s \in S} u(x, s) \lambda(s) ds,$$

where  $\lambda : S \rightarrow R$  is the density function.

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Then  $U(\cdot, \bar{\lambda}) \succeq_I U(\cdot, \lambda)$ . Consequently,

$$\operatorname{argmax}_{x \in X} U(x; \bar{\lambda}) \geq \operatorname{argmax}_{x \in X} U(x; \lambda).$$

# Comparing Information Structures

Setting: Agent chooses action after observing a **signal**  $z \in R$ , but before realization of state.

Distribution over signals at a state  $s$  is  $H(z|s)$  (with density  $h(z|s)$ ).

The family  $\{h(\cdot|s)\}_{s \in S}$  is the **information structure**  $H$ .

Assume that distributions are **MLR-ordered**, i.e., for  $s'' > s'$

$$\frac{h(z|s'')}{h(z|s')} \text{ is increasing in } z.$$

Higher states make higher signals more likely.

# Comparing Information Structures

Suppose the agent is Bayesian, i.e., he has a unique prior  $P$  on the  $S$ . Given  $P$ , agent can work out the posterior distributions  $\{\tilde{h}_P(\cdot|z)\}_{z \in Z}$ .



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**Theorem:** Suppose  $\{h(\cdot|s)\}_{s \in S}$  is MLR-ordered and  $\{u(\cdot, s)\}_{s \in S}$  is an IDO family of functions. Then, for any prior  $P$ , agent has an **increasing decision rule**, i.e., there is

$$\phi(z) \in \operatorname{argmax}_{x \in X} \int_{s \in S} u(x, s) \tilde{h}_P(s, z) ds$$

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In other words, higher signals lead to higher actions.

# Comparing Information Structures

Assume prior is  $P$  and consider information structure  $H$ . If  $\phi_H$  is the optimal decision rule, then agent's **ex ante utility** is

$$\mathcal{V}(H, P) = \int_{z \in Z} \left[ \int_{s \in S} u(\phi_H(z), s) d\tilde{h}_P(s|z) \right] d\nu_H$$

where  $\nu_H$  is the marginal distribution of  $z$ .

We wish to compare  $H$  with another information structure  $G = \{g(\cdot|s)\}_{s \in S}$ . Suppose its optimal decision rule is  $\phi_G$ , so

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When is  $\mathcal{V}(H, P) \geq \mathcal{V}(G, P)$  for all  $P$ ?

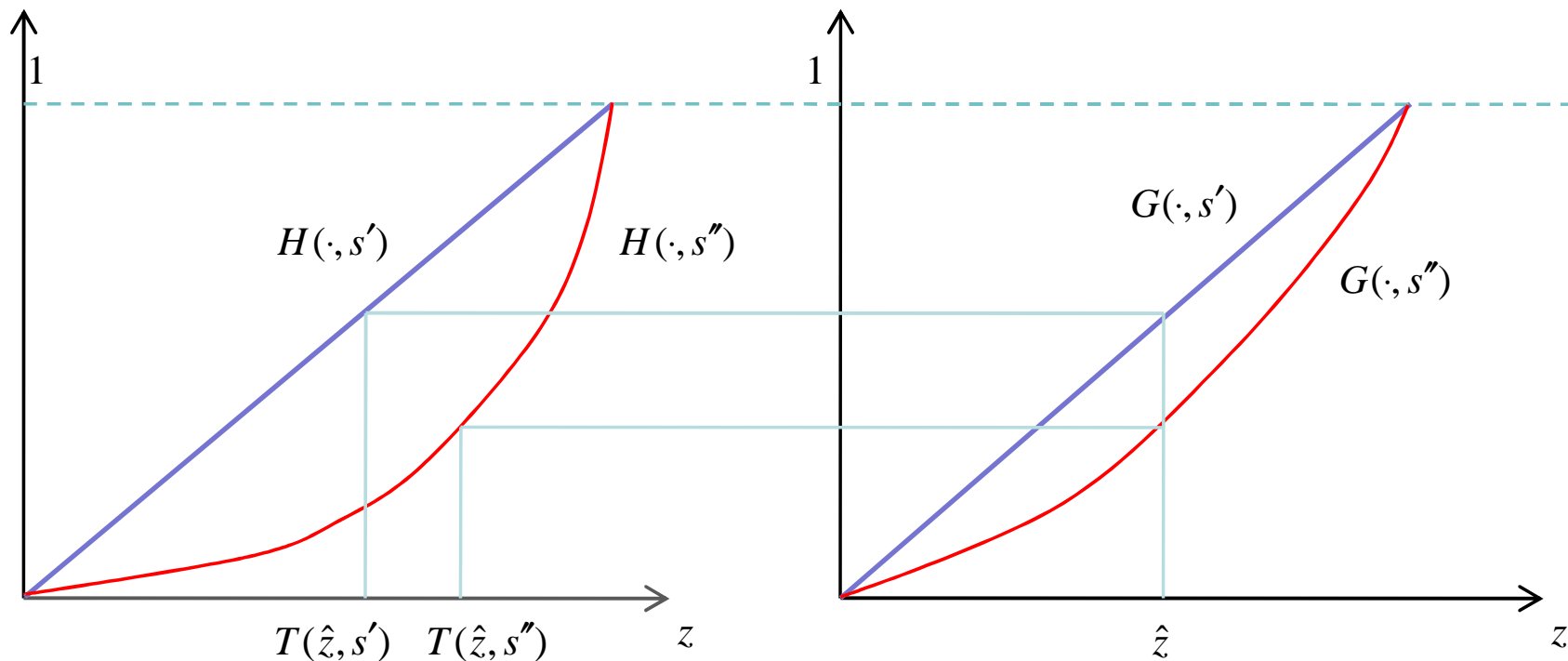
# Lehmann informativeness

Recall,  $H(\cdot|s)$  is the distribution of signal  $z$  conditional on state  $s$ .

Similarly,  $G(\cdot|s)$  is the distribution of signal  $z$  conditional on state  $s$ .

Define  $T(z, s)$  by  $H(T(z, s)|s) = G(z|s)$ .

Definition:  $H$  is more informative than  $G$  (in the sense of Lehmann) if  $T(z, \cdot)$  is increasing in  $s$ .



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**Our extension:** (ii) can be replaced with

(ii)'  $\{u(\cdot, s)\}_{s \in \mathcal{S}}$  is an IDO family.

# Statistical Decision Theory

Recall that if  $H = \{h(\cdot|s)\}_{s \in S}$  is MLR-ordered, then the Bayesian agent has an *increasing* decision rule. In fact, increasing rules are appropriate even if agent uses some other decision criterion.

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The Bayesian (with prior  $P$ ) chooses the rule that maximizes

$$\int_S \left[ \int_Z u(\phi(z), s) dH(z|s) \right] dP(s).$$

The **maxmin** criterion chooses the rule that maximizes

$$\min_{s \in S} \int_Z u(\phi(z), s) dH(z|s).$$

# Complete Class Theorem

Definition: A rule  $\phi$  is **better than**  $\psi$  if

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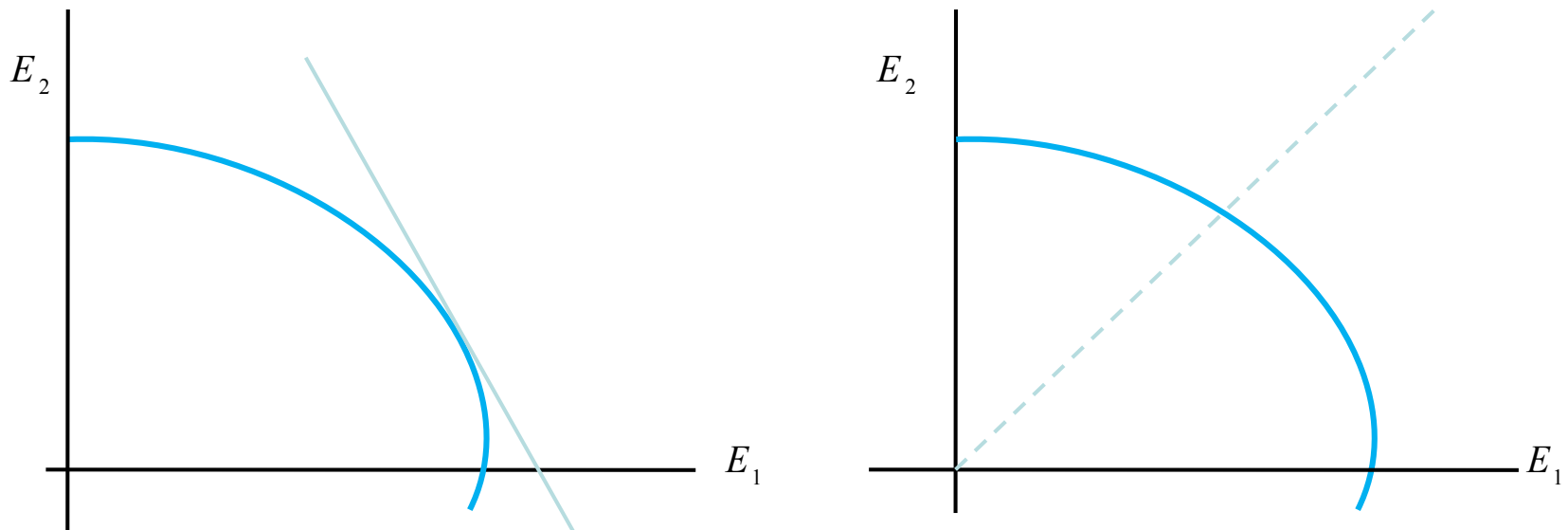


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Geometrically... when  $S$  is finite, we can think of  $\left[ \int_Z u(\phi(z), s) dH(z|s) \right]_{s \in S}$  as a point in  $R^{|S|}$ . Each rule is associated with a point in  $R^{|S|}$ .



$$[E_1, E_2] = \left[ \int_{z \in Z} u(\phi(z), s_1) h(z|s_1) dz, \int_{z \in Z} u(\phi(z), s_2) h(z|s_2) dz \right]$$

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**Our extension:** QCIP family can be replaced by IDO family.

# Statistical Decision Theory

**Application** (adapted from Manski):

Medical Treatment A is the status quo with known recovery probability of  $\bar{p}^A$ .

Treatment B is the new treatment with unknown recovery probability of  $p^B$ , taking values in set  $S$ .

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Planner observes the number  $z$  who are cured.

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**Fact:** The distribution of  $z$  given  $p^B$  is binomial and

$$\{h(\cdot|p^B)\}_{p^B \in S} \text{ is MLR-ordered.}$$

# Statistical Decision Theory

Assume that cost of treating fraction  $x$  of the population with B (and the rest with A) is  $C(x)$ .

Normalize utility of cure at 1 and that of no cure at 0. Planner's utility if fraction  $x$  of the population receives B (and the rest A) is

$$u(x, p^B) = (1 - x) \bar{p}^A + x p^B - C(x). \quad (2)$$



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**Conclusion** (from extended Karlin-Rubin Theorem):

planner can confine herself to rules where  $x$  increases with  $z$ .

# Statistical Decision Theory

**Another application** (to portfolio problem with multiple investors):

There is one safe asset and one risky asset.

There are  $N$  investors, with different risk attitudes and priors, who leave their funds with a *manager*.

Assume investors are rewarded the same share they put in, in all states of the world.

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Manager has information structure  $H = \{h(\cdot|s)\}_{s \in \mathcal{S}}$  (which we assume is MLR-ordered).

Manager has a decision rule which specifies the fraction of total funds,  $\phi(z) \in [0, 1]$ , to be invested in the risky asset after receiving signal  $z$ .

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Applying the extended versions of the Karlin-Rubin and Lehmann Theorems, we obtain:

1. Pareto optimal decision rules are increasing in signal.
2. If information structure improves in Lehmann's sense, then there is a new decision rule that leads to a Pareto improvement.